

## **JOURNEY TO NEWLAND™**

### **\*LEARNING OUTCOMES**

<b>Stage of the journey</b>	<b>Workshop module</b>	<b>Learning Outcomes</b>
<b>1 Prepare for the journey</b>	<b>1.1 Getting the language right</b>	<ul style="list-style-type: none"> <li>• Explain the meaning of the key terms used in Journey to Newland</li> <li>• Identify your own circle of influence</li> <li>• Identify your position on the transformational leadership continuum</li> <li>• Describe the 5 core competencies at the heart of the 8 stages.</li> </ul>
	<b>1.2 Getting to know the Journey to Newland story</b>	<ul style="list-style-type: none"> <li>• Identify the key points in the story of Journey to Newland</li> <li>• Unpack the features of the characters</li> <li>• Identify the features of the places on the map</li> <li>• Identify the stages of the transformational change process on the Globaland map.</li> </ul>
<b>2 Survey the territory</b>	<b>2 Survey the territory</b>	<ul style="list-style-type: none"> <li>• Explain the meaning of 'surveying the territory'</li> <li>• Locate the position of your context in your Journey to Newland</li> <li>• Identify the benefits of transformational change</li> <li>• Use tools to see the opportunities.</li> </ul>
<b>3 Set the guidelines</b>	<b>3 Set the guidelines</b>	<ul style="list-style-type: none"> <li>• Explain the meaning of culture</li> <li>• Explore the culture model and its implications</li> <li>• Surface the values that are important for your journey to Newland</li> <li>• Describe how values impact upon behavior</li> <li>• Identify the differences that need to be valued during your Journey to Newland</li> </ul>

		<ul style="list-style-type: none"> <li>Recognize the assumptions that need to be suspended for your Journey to Newland.</li> </ul>
<b>4 Gather the team</b>	<b>4 Gather the team</b>	<ul style="list-style-type: none"> <li>Clarify the purpose of the team</li> <li>Determine the selection factors for the team</li> <li>Explain how integrity relates to the team concept</li> <li>Define the meaning of trust.</li> <li></li> </ul>
<b>5 Choose the path</b>	<b>5 Choose the path</b>	<ul style="list-style-type: none"> <li>Craft the vision</li> <li>Share the vision</li> <li>Build the strategy</li> <li>Determine how to share the path.</li> </ul>
<b>6 Navigate the terrain</b>	<b>6 Navigate the terrain</b>	<ul style="list-style-type: none"> <li>Describe the characteristics of a winning strategy</li> <li>Align the team to the vision and strategy</li> <li>Navigate the challenges posed by Timing Leverage and Capacity</li> <li>Apply the systemic problem solving technique to a problem.</li> </ul>
<b>7 Make the transition</b>	<b>7 Make the transition</b>	<ul style="list-style-type: none"> <li>Differentiate between transition and change</li> <li>Create opportunities for short term wins</li> <li>Use tools to accelerate the momentum of transformational change</li> <li>Evaluate progress en route for Newland.</li> </ul>
<b>8 Cross the border</b>	<b>8 Cross the border</b>	<ul style="list-style-type: none"> <li>Plan your long term win celebration</li> <li>Embed the culture</li> <li>Find new pioneers</li> <li>Develop new pioneers</li> <li>Survey the territory.</li> </ul>